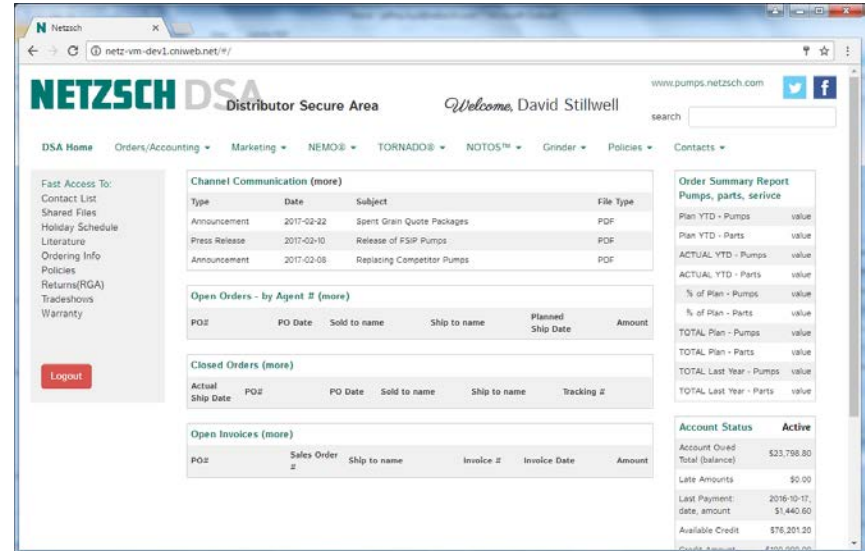


NETZSCH Pumps & Systems – Solutions you can trust ■

The New DSA 2.0 Tutorial

October 2018

- DSA info with a new interface and added information
- Streamlined menu access
- Recent and archived NETZSCH communications
- Additional product information
- Additional Company information
- Individualized Distributor view
 - Orders by PO
 - Shipped orders by ship date and PO
 - Invoices by date and PO
 - Order summary/results compared to yearly plan
 - Account Status



- Your login and password is the same as before.
- If you handle **more than one marketplace**, your **log in** now includes:
 - I for industrial
no spaces before and after hyphen
 - M for municipal
no spaces before and after hyphen
 But your **password** remains the same for both

NETZSCH DSA Distributor Secure Area *Welcome, Charles Brown-I*

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DSA Home ▾ Orders/Accounting ▾ Marketing ▾ NEMO® ▾ TORNADO® ▾ NOTOS® ▾ Grinder ▾ Policies ▾ Contacts ▾

HOME

Fast Access To:
 Contact List
 Shared Files
 Holiday Schedule
 Literature
 Ordering Info
 Returns(RGA)
 Tradeshows
 Warranty

[Logout](#)

Channel Communication (more)

Type	Date ▲	Subject	File Type
Announcement	04-27-2018	New Case Study BT submersible pump for Deicing at JFK	PDF
Announcement	04-27-2018	NETZSCH Product Champion Brazil Postponement	PDF
Announcement	04-20-2018	New NOTOS App	PDF

Open Orders - by Agent # (more)

PO#	PO Date ▲	Sold to name	Ship to name	Planned Ship Date	Amount
P55005152	06-20-2018	DISTRIBUTOR A IND	GENERIC STATE UNIVERSITY	07-16-2018	\$574.00
P55005136	06-19-2018	DISTRIBUTOR A IND	YOUR WATER SUPPLIES INC.	07-13-2018	\$38,439.00
P55004920	05-15-2018	DISTRIBUTOR A IND	GENERAL SUPPLY COMPANY	06-12-2018	\$13,786.00

Closed Orders (more)

Actual Ship Date	PO#	PO Date ▲	Sold to name	Ship to name	Tracking #
06-12-2018	P55005076	06-12-2018	DISTRIBUTOR A IND	TERRA FORM MINING CORPORATION	TR# = 1Z2516710340982938
null	P55004943	06-06-2018	DISTRIBUTOR A IND	DISTRIBUTOR A IND	TR# =
06-04-2018	P55005002	06-04-2018	DISTRIBUTOR A IND	HALF SHELL BREWERY	TR# = OLD DOM 13404812367

Open Invoices (more)

PO#	Sales Order #	Ship to name	Invoice #	Invoice Date ▲	Amount
P55004943	0412000011	DISTRIBUTOR A IND	1411001243	06-18-2018	\$8293.00

Order Summary Report Pumps, Parts

Plan FYTD - Pumps	\$225,000.00
Plan FYTD - Parts	\$175,000.00
ACTUAL FYTD - Pumps	\$199,780.00
ACTUAL FYTD - Parts	\$65,961.50
% of Plan - Pumps	88.79
% of Plan - Parts	37.69
TOTAL Plan - Pumps	\$225,000.00
TOTAL Plan - Parts	\$175,000.00
TOTAL Last Year - Pumps	\$0.00
TOTAL Last Year - Parts	\$0.00

Note: Fiscal year runs from July to June

Account Status Active

Account Owed Total (balance)	\$46,425.80
Late Amounts	\$0.00
Last Payment: date, amount	06-26-2018, \$6,252.87
Available Credit	\$153,574.20
Credit Amount	\$200,000.00

Manage Profile

[Change your password](#)

[Request to add or remove an associate access](#)

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[DSA Home](#) |
 [Orders/Accounting](#) |
 [Marketing](#) |
 [NEMO®](#) |
 [TORNADO®](#) |
 [NOTOS®](#) |
 [Grinder](#) |
 [Policies](#) |
 [Contacts](#)

HOME

Fast Access To:

- Contact List
- Shared Files
- Holiday Schedule
- Literature
- Ordering Info
- Returns(RGA)
- Tradeshows
- Warranty

Logout

Channel Communication (more)			
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Announcement	04-27-2018	New Case Study BT submersible pump for Deicing at JFK	PDF
Announcement	04-27-2018	NETZSCH Product Champion Brazil Postponement	PDF
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Open Orders - by Agent # (more)					
PO#	PO Date ▲	Sold to name	Ship to name	Planned Ship Date	Amount
P55005152	06-20-2018	DISTRIBUTOR A IND	GENERIC STATE UNIVERSITY	07-16-2018	\$574.00
P55005136	06-19-2018	DISTRIBUTOR A IND	YOUR WATER SUPPLIES INC.	07-13-2018	\$38,439.00
P55004920	05-15-2018	DISTRIBUTOR A IND	GENERAL SUPPLY COMPANY	06-12-2018	\$13,786.00

Closed Orders (more)					
Actual Ship Date	PO#	PO Date ▲	Sold to name	Ship to name	Tracking #
06-12-2018	P55005076	06-12-2018	DISTRIBUTOR A IND	TERRA FORM MINING CORPORATION	TR# = 1Z2516710340982938
null	P55004943	06-06-2018	DISTRIBUTOR A IND	DISTRIBUTOR A IND	TR# =
06-04-2018	P55005002	06-04-2018	DISTRIBUTOR A IND	HALF SHELL BREWERY	TR# = OLD DOM 13404812367

Open Invoices (more)					
PO#	Sales Order #	Ship to name	Invoice #	Invoice Date ▲	Amount
P55004943	0412000011	DISTRIBUTOR A IND	1411001243	06-18-2018	\$8293.00

Order Summary Report
Pumps, Parts

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Plan FYTD - Parts	\$175,000.00
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TOTAL Plan - Pumps	\$225,000.00
TOTAL Plan - Parts	\$175,000.00
TOTAL Last Year - Pumps	\$0.00
TOTAL Last Year - Parts	\$0.00

Note: Fiscal year runs from July to June

Account Status **Active**

Account Owed Total (balance)	\$46,425.80
Late Amounts	\$0.00
Last Payment: date, amount	06-26-2018, \$6,252.87
Available Credit	\$153,574.20
Credit Amount	\$200,000.00

Manage Profile

Change your password

Request to add or remove an associate access

- The content of these menus at the top are essentially the same as the original DSA although more content has been added.

- NEMO® content page and menus example

NETZSCH DSA Distributor Secure Area

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DSA 2.0 Tutorial

DSA Home ▾ Orders/Accounts ▾ **NEMO® ▾** TORNADO® ▾ NOTOS® ▾ Grinder ▾ Policies ▾ Contacts ▾

HOME - NEMO

Fast Access To:
Contact List
Holiday Schedule
Literature
Ordering Info
Returns(RGA)
Tradeshows
Warranty
Need Help with the DSA?

Logout

Product Marketing Tools

- Product Marketing Tools ▾
- Features (Advantages of Pump Type) ▾
- Model Selection ▾
- Pre-Selected Pump Packages ▾
- Municipal/Industrial Projects ▾
- Tech Support/Service ▾
- Drawings ▾
- Competition ▾
- Product Training ▾
- Pricing/Availability ▾
- Case Studies/Marketing Articles

Product Market

- Product Market

Brochures

- Current
- Archive

Applications

- Business Field
- Application Reqs
- Success Stories
- Testimonials/Evidence

Model Selection

- NM Model Number Configuration
- NEMA Information
- Performance Curves
- NPSHr Curves

Competition

- Allweiler
- Bornemann

Port/Service

- Port/Service
- Manuals- English
- Manuals- French
- Manuals- Spanish
- Bulletins
- Checklists/Calculators
- Checklist (ready) w/ Sign-off
- Checklist/Sign-off

Request for Quotations

- Request for Quotations
- Pipeline Excavation Calculation Tool
- Pressure Loss In Pipes Tool
- Unit Converter
- Pipe Length Equivalency Diagram
- Conversion Table
- Pump Efficiency Calculator Tool
- Material Resistance
- Warning Tags
- Service Documents
- Videos- Maintenance

Drawings

- Drawings
- Assembly Drawings
- Assembly Drawings Tool
- 3D Drawing Library

- If you do not selling a particular product like the NOTOS® line, the NOTOS® menu will not appear in your menu selections.

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DSA Home ▾ Orders/Accounting ▾ Marketing ▾ NE

NOTOS® ▾ Grinder ▾ Policies ▾ Contacts ▾

search

HOME

Fast Access To:

- Contact List
- Shared Files
- Holiday Schedule
- Literature
- Ordering Info
- Returns(RGA)
- Tradeshows
- Warranty

Logout

Channel Communication (more)

Type	Date ▲	Subject	File Type
Announcement	04-27-2018	New Case Study BT submersible pump for Deicing at JFK	PDF
Announcement	04-27-2018	NETZSCH Product Champion Brazil Postponement	PDF
Announcement	04-20-2018	New NOTOS App	PDF

Open Orders - by Agent # (more)

PO#	PO Date ▲	Sold to name	Ship to name	Planned Ship Date	Amount
P55005152	06-20-2018	DISTRIBUTOR A IND	GENERIC STATE UNIVERSITY	07-16-2018	\$574.00
P55005136	06-19-2018	DISTRIBUTOR A IND	YOUR WATER SUPPLIES INC.	07-13-2018	\$38,439.00
P55004920	05-15-2018	DISTRIBUTOR A IND	GENERAL SUPPLY COMPANY	06-12-2018	\$13,786.00

Closed Orders (more)

Actual Ship Date	PO#	PO Date ▲	Sold to name	Ship to name	Tracking #
06-12-2018	P55005076	06-12-2018	DISTRIBUTOR A IND	TERRA FORM MINING CORPORATION	TR# = 1Z2516710340982938
null	P55004943	06-06-2018	DISTRIBUTOR A IND	DISTRIBUTOR A IND	TR# =
06-04-2018	P55005002	06-04-2018	DISTRIBUTOR A IND	HALF SHELL BREWERY	TR# = OLD DOM 13404812367

Order Summary Report Pumps, Parts

Plan FYTD - Pumps	\$225,000.00
Plan FYTD - Parts	\$175,000.00
ACTUAL FYTD - Pumps	\$199,780.00
ACTUAL FYTD - Parts	\$65,961.50
% of Plan - Pumps	88.79
% of Plan - Parts	37.69
TOTAL Plan - Pumps	\$225,000.00
TOTAL Plan - Parts	\$175,000.00
TOTAL Last Year - Pumps	\$0.00
TOTAL Last Year - Parts	\$0.00

Note: Fiscal year runs from July to June

Account Status Active

Account Owed Total (balance)	\$46,425.80
Late Amounts	\$0.00
Last Payment: date, amount	06-26-2018, \$6,252.87
Available Credit	\$153,574.20
Credit Amount	\$200,000.00

Manage Profile

Change your password

Request to add or remove an associate access

Open Invoices (more)

PO#	Sales Order #	Ship to name	Invoice #	Invoice Date ▲	Amount
P55004943	0412000011	DISTRIBUTOR A IND	1411001243	06-18-2018	\$8293.00

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6

- This information is new and customized to *your* business and can answer many of your questions very easily

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DSA Home ▾ Orders/Accounting ▾ Marketing ▾ NEMO® ▾ TORNADO® ▾ NOTOS® ▾ Grinder ▾ Policies ▾ Contacts ▾

HOME

Fast Access To:

- Contact List
- Shared Files
- Holiday Schedule
- Literature
- Ordering Info
- Returns(RGA)
- Tradeshows
- Warranty

Logout

Channel Communication (more)			
Type	Date ▲	Subject	
Announcement	04-27-2018	New Case Study BT submersible pump for Deicing at JFK	PDF
Announcement	04-27-2018	NETZSCH Product Champion Brazil Postponement	PDF
Announcement	04-20-2018	New NOTOS App	PDF

Open Orders - by Agent # (more)					
PO#	PO Date ▲	Sold to name	Ship to name	Planned Ship Date	Amount
P55005152	06-20-2018	DISTRIBUTOR A IND	GENERIC STATE UNIVERSITY	07-16-2018	\$574.00
P55005136	06-19-2018	DISTRIBUTOR A IND	YOUR WATER SUPPLIES INC.	07-13-2018	\$38,439.00
P55004920	05-15-2018	DISTRIBUTOR A IND	GENERAL SUPPLY COMPANY	06-12-2018	\$13,786.00

Closed Orders (more)					
Actual Ship Date	PO#	PO Date ▲	Sold to name	Ship to name	Tracking #
06-12-2018	P55005076	06-12-2018	DISTRIBUTOR A IND	TERRA FORM MINING CORPORATION	TR#= 1Z2516710340982938
null	P55004943	06-06-2018	DISTRIBUTOR A IND	DISTRIBUTOR A IND	TR#=#
06-04-2018	P55005002	06-04-2018	DISTRIBUTOR A IND	HALF SHELL BREWERY	TR#=# OLD DOM 13404812367

Open Invoices (more)					
PO#	Sales Order #	Ship to name	Invoice #	Invoice Date ▲	Amount
P55004943	0412000011	DISTRIBUTOR A IND	1411001243	06-18-2018	\$8293.00

Order Summary Report

Pumps, Parts

Plan FYTD - Pumps	\$225,000.00
Plan FYTD - Parts	\$175,000.00
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TOTAL Plan - Pumps	\$225,000.00
TOTAL Plan - Parts	\$175,000.00
TOTAL Last Year - Pumps	\$0.00
TOTAL Last Year - Parts	\$0.00

Note: Fiscal year runs from July to June

Account Status	Active
Account Owed Total (balance)	\$46,425.80
Late Amounts	\$0.00
Last Payment: date, amount	06-26-2018, \$6,252.87
Available Credit	\$153,574.20
Credit Amount	\$200,000.00

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Request to add or remove an associate access

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7

- Click “more” for greater detail in the categories that have a “more” option

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DSA Home ▾ Orders/Accounting ▾ Marketing ▾ NEMO® ▾ TORNADO® ▾ NOTOS® ▾ Grinder ▾ Policies ▾ Contacts ▾

HOME

Fast Access To:

- Contact List
- Shared Files
- Holiday Schedule
- Literature
- Ordering Info
- Returns(RGA)
- Tradeshows
- Warranty

Logout

Channel Communication (more)			
Type	Date ▲	Subject	File Type
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Announcement	04-27-2018	NETZSCH Product Champion Brazil Postponement	PDF
Announcement	04-20-2018	New NOTOS App	PDF

Open Orders - by Agent # (more)					
PO#	PO Date ▲	Sold to name	Ship to name	Planned Ship Date	Amount
P55005152	06-20-2018	DISTRIBUTOR A IND	GENERIC STATE UNIVERSITY	07-16-2018	\$574.00
P55005136	06-19-2018	DISTRIBUTOR A IND	YOUR WATER SUPPLIES INC.	07-13-2018	\$38,439.00
P55004920	05-15-2018	DISTRIBUTOR A IND	GENERAL SUPPLY COMPANY	06-12-2018	\$13,786.00

Closed Orders (more)					
Actual Ship Date	PO#	PO Date ▲	Sold to name	Ship to name	Tracking #
06-12-2018	P55005076	06-12-2018	DISTRIBUTOR A IND	TERRA FORM MINING CORPORATION	TR# = 1Z2516710340982938
null	P55004943	06-06-2018	DISTRIBUTOR A IND	DISTRIBUTOR A IND	TR# =
06-04-2018	P55005002	06-04-2018	DISTRIBUTOR A IND	HALF SHELL BREWERY	TR# = OLD DOM 13404812367

Open Invoices (more)					
PO#	Sales Order #	Ship to name	Invoice #	Invoice Date ▲	Amount
P55004943	0412000011	DISTRIBUTOR A IND	1411001243	06-18-2018	\$8293.00

Order Summary Report Pumps, Parts	
Plan FYTD - Pumps	\$225,000.00
Plan FYTD - Parts	\$175,000.00
ACTUAL FYTD - Pumps	\$199,780.00
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TOTAL Plan - Pumps	\$225,000.00
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TOTAL Last Year - Pumps	\$0.00
TOTAL Last Year - Parts	\$0.00

Note: Fiscal year runs from July to June

Account Status	Active
Account Owed Total (balance)	\$46,425.80
Late Amounts	\$0.00
Last Payment: date, amount	06-26-2018, \$6,252.87
Available Credit	\$153,574.20
Credit Amount	\$200,000.00

Manage Profile	
Change your password	
Request to add or remove an associate access	

- This is the kind of detail you will receive after you have clicked “more”

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DSA Home ▾ Orders/Accounting ▾ Marketing ▾ NEMO® ▾ TORNADO® ▾ NOTOS® ▾ Grinder ▾ Policies ▾ Contacts ▾

HOME - OPENORDERS

Fast Access To:
Contact List
Shared Files
Holiday Schedule
Literature
Ordering Info
Returns(RGA)
Tradeshows
Warranty

[Logout](#)

Open Orders - by Agent # (less)

PO#	PO Date ▲	Sold to name	Order Date	SO#	Requested Ship Date	Payment Terms	Order Type	Ship to name	Planned Ship Date	Amount
P55005152	06-20-2018	DISTRIBUTOR A IND	06-21-2018	4100001014	07-16-2018		ZSPA	GENERIC STATE UNIVERSITY	07-16-2018	\$574.00
P55005136	06-19-2018	DISTRIBUTOR A IND	06-22-2018	4110000397	07-13-2018		ZMAC	YOUR WATER SUPPLIES, INC	07-13-2018	\$38,439.00
P55004920	05-15-2018	DISTRIBUTOR A IND	05-16-2018	4110000323	06-12-2018		ZMAC	GENERAL SUPPLY COMPANY	06-12-2018	\$13,786.00

- These are quick links to the topics listed.



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DSA Home ▾
Orders/Accounting ▾
Marketing ▾
NEMO® ▾
TORNADO® ▾
NOTOS® ▾
Grinder ▾
Policies ▾
Contacts ▾

HOME

Fast Access To:

- [Contact List](#)
- [Shared Files](#)
- [Holiday Schedule](#)
- [Literature](#)
- [Ordering Info](#)
- [Returns\(RGA\)](#)
- [Tradeshows](#)
- [Warranty](#)

Logout

Channel Communication (more)

Type	Date ▲	Subject	File Type
Announcement	04-27-2018	New Case Study BT submersible pump for Deicing at JFK	PDF
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Announcement	04-20-2018	New NOTOS App	PDF

Open Orders - by Agent # (more)

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P55005152	06-20-2018	DISTRIBUTOR A IND	GENERIC STATE UNIVERSITY	07-16-2018	\$574.00
P55005136	06-19-2018	DISTRIBUTOR A IND	YOUR WATER SUPPLIES INC.	07-13-2018	\$38,439.00
P55004920	05-15-2018	DISTRIBUTOR A IND	GENERAL SUPPLY COMPANY	06-12-2018	\$13,786.00

Closed Orders (more)

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06-04-2018	P55005002	06-04-2018	DISTRIBUTOR A IND	HALF SHELL BREWERY	TR# = OLD DOM 13404812367

Open Invoices (more)

PO#	Sales Order #	Ship to name	Invoice #	Invoice Date ▲	Amount
P55004943	0412000011	DISTRIBUTOR A IND	1411001243	06-18-2018	\$8293.00

Order Summary Report Pumps, Parts

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Credit Amount	\$200,000.00

Manage Profile

[Change your password](#)

[Request to add or remove an associate access](#)

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10

- In this section:
- The first link will send us an email so we can change your password in the system.
- Use the second link for a form to add or remove a colleague. It will supply us with all the information we need for a successful set up or removal.

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search

DSA Home ▾ Orders/Accounting ▾ Marketing ▾ NEMO® ▾ TORNADO® ▾ NOTOS® ▾ Grinder ▾ Policies ▾ Contacts ▾

HOME

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Fast Access To:

- Contact List
- Shared Files
- Holiday Schedule
- Literature
- Ordering Info
- Returns(RGA)
- Tradeshows
- Warranty

Logout

Channel Communication (more)

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Closed Orders (more)

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null	P55004943	06-06-2018	DISTRIBUTOR A IND	DISTRIBUTOR A IND	TR# =
06-04-2018	P55005002	06-04-2018	DISTRIBUTOR A IND	HALF SHELL BREWERY	TR# = OLD DOM 13404812367

Open Invoices (more)

PO#	Sales Order #	Ship to name	Invoice #	Invoice Date	Amount
P55004943	0412000011	DISTRIBUTOR A IND	1411001243	06-18-2018	\$6293.00

Order Summary Report Pumps, Parts

Plan FYTD - Pumps	\$225,000.00
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Available Credit	\$153,574.20
Credit Amount	\$200,000.00

Manage Profile

Change your password

Request to add or remove an associate access

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11

Thank you for your attention!

NETZSCH

Thanks for joining.

Thanks for being such great partners.

Do you have any questions?

Thomas Streubel

President

NETZSCH Pumps North America, LLC

119 Pickering Way

Exton, PA 19341 USA

thomas.streubel@netsch.com

Office: 610-363-8010

Cell: 484-885-8620